

community improvement district

Stakeholder Meeting Wednesday, October 16, 2024

Agenda

Partnerships in Public Safety
Giving you a Business Advantage
Trail Planning with a purpose

Partnerships in Public Safety

6 off-duty officers working for the CID Graffiti removal / vandalism Protecting vacant property Flock cameras & your cameras

fľock safety



Eliminate Crime in Your Community

To solve and eliminate crime – you need evidence. Protect your community, business or school 24/7 with coverage that never sleeps. Empower your law enforcement agency to solve crime faster with Flock's city-wide safety platform.

Book a Demo

Insights

Dashboard Vehicle Reads Outcomes Traffic

Insights Dashboard







Device Sharing

Shared with Snellville GA PD, Decatur GA PD, and 48 others

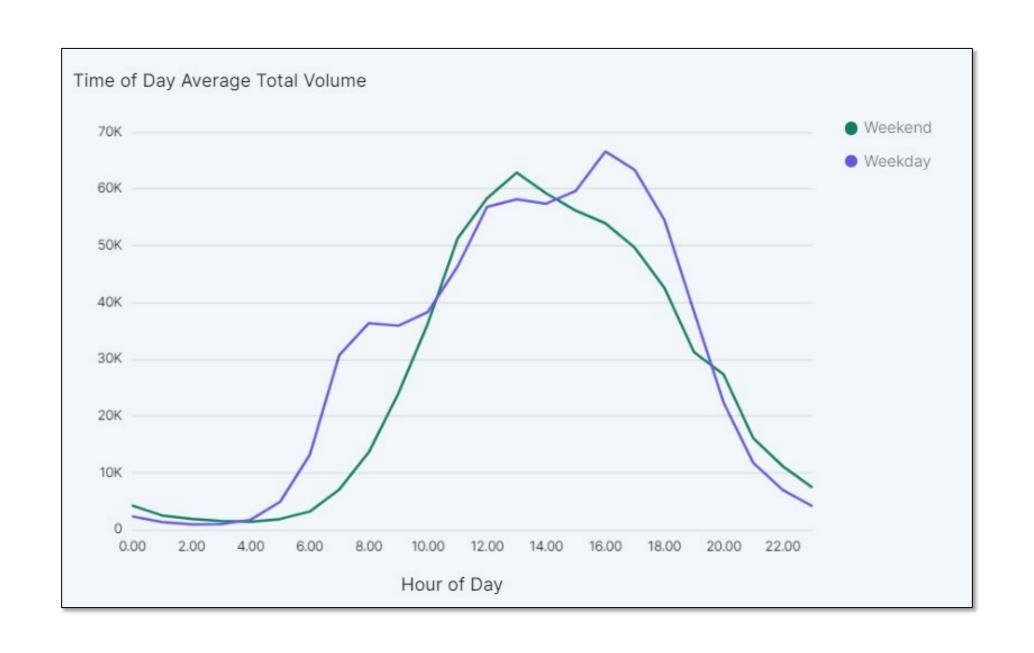
Access Levels Search Hotlist Tool Access Previous Device

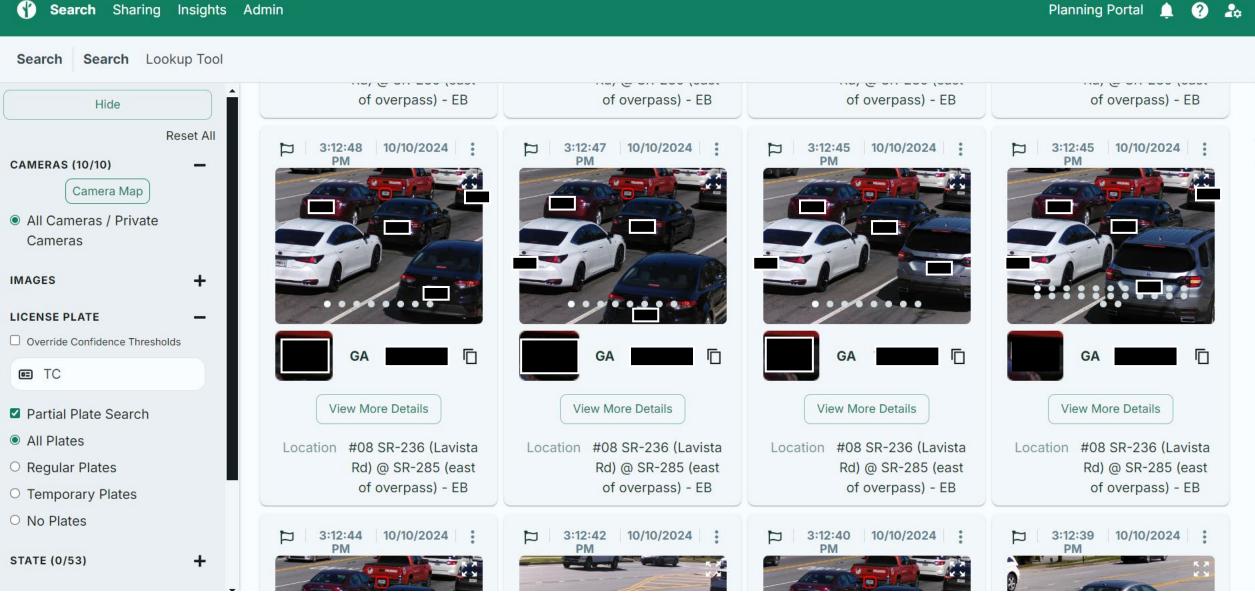
Device Status



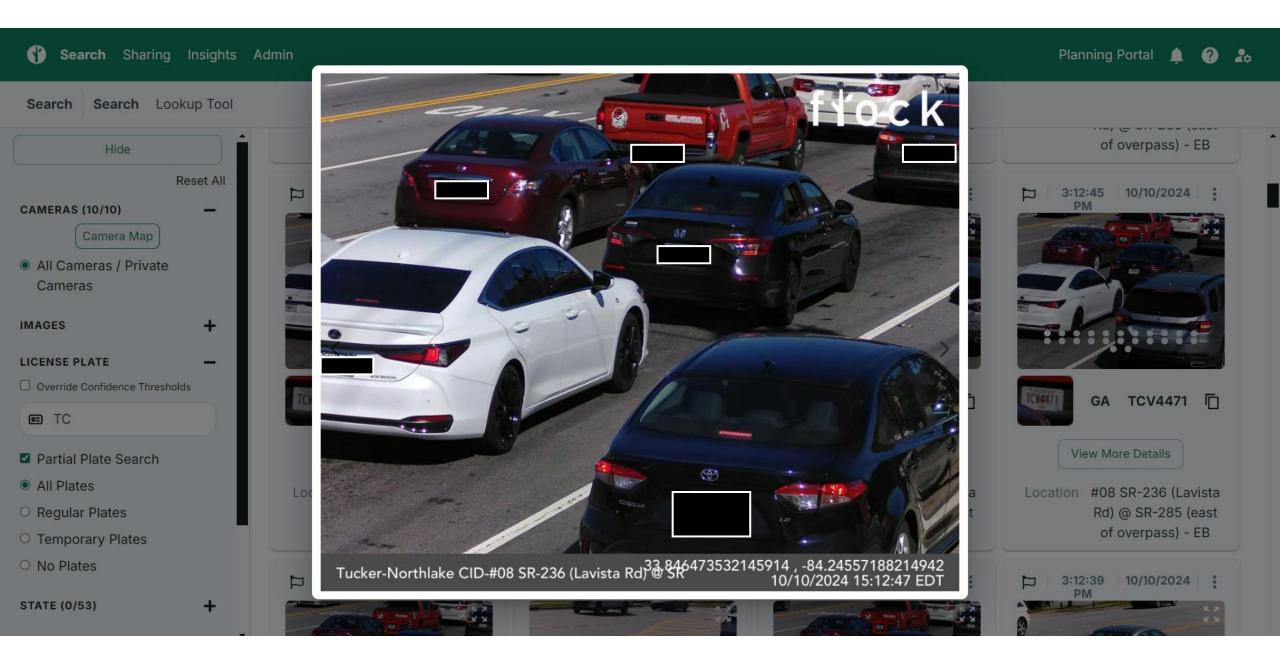
Device Name #04 Northlake Pkwy NE @ GA-285 - WB Battery 99%

Latency 13.20 s Next Device >

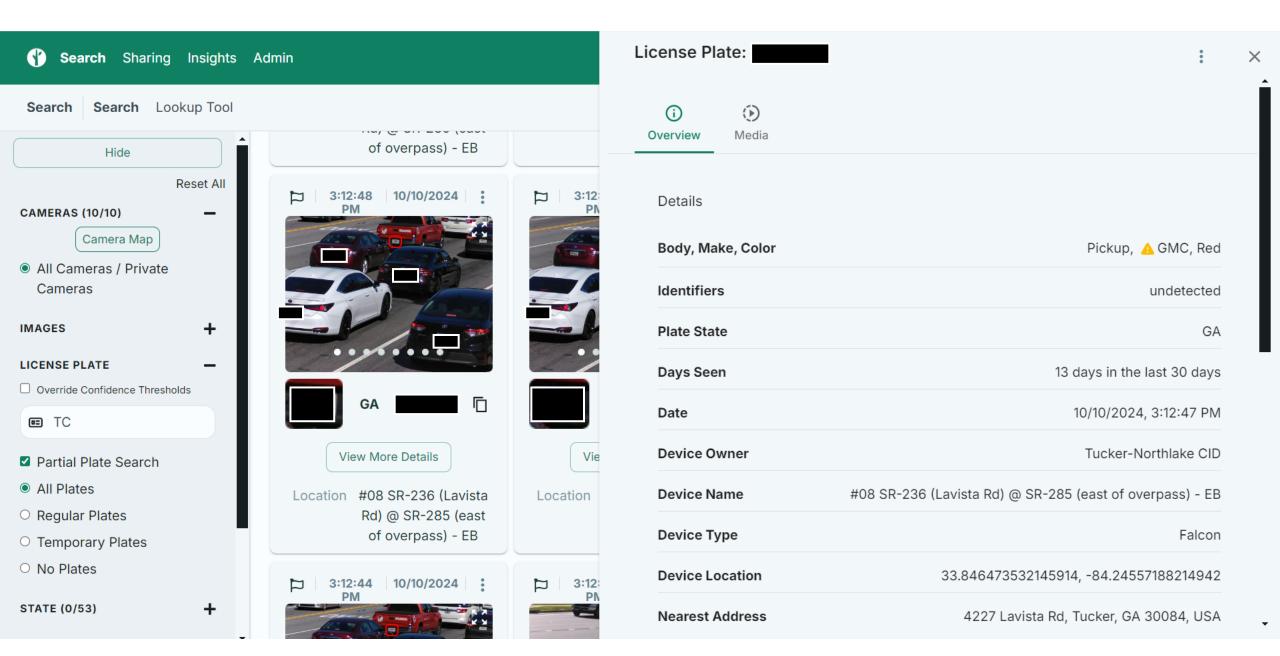




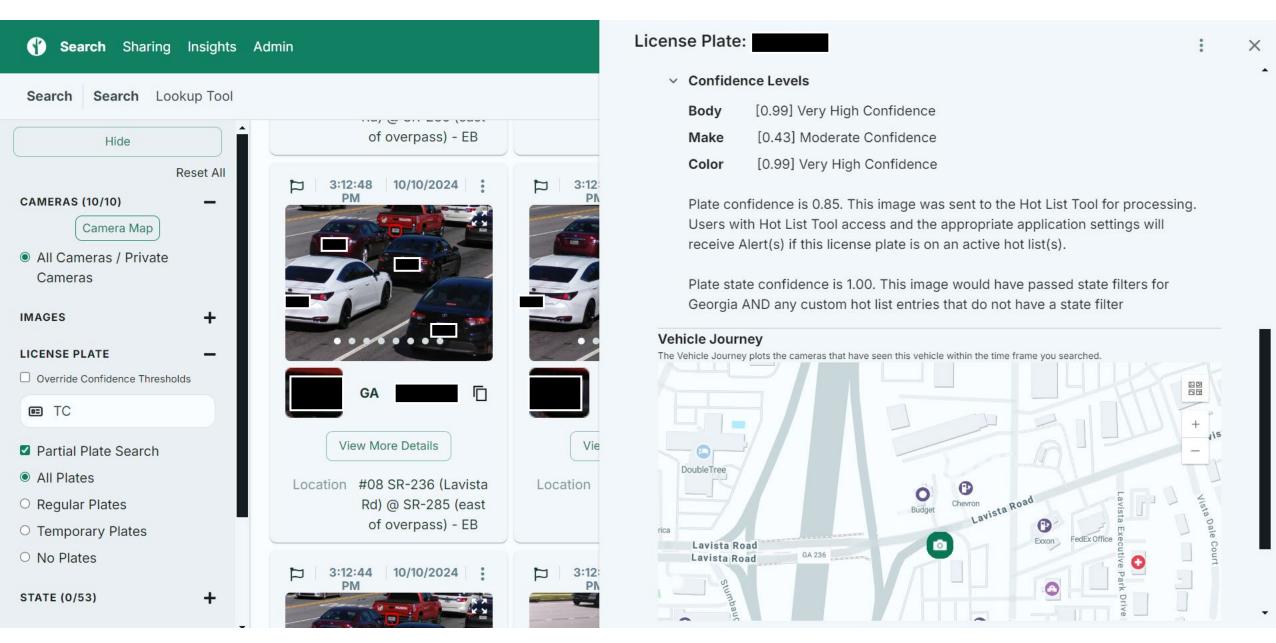
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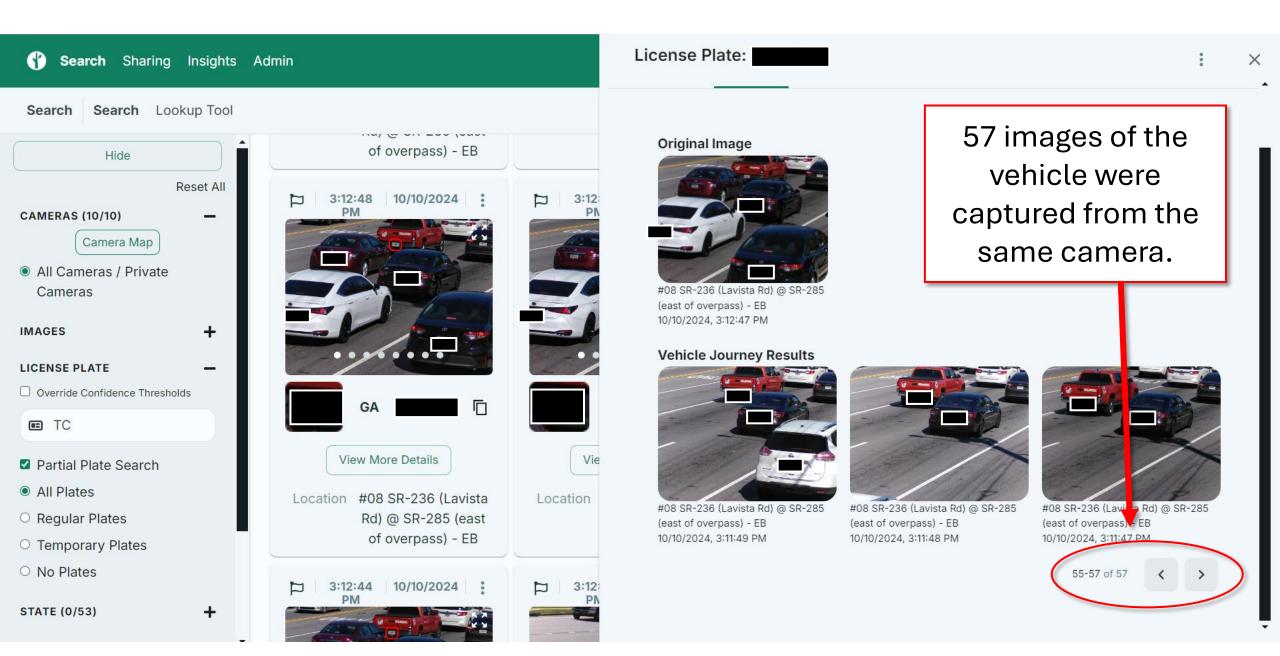
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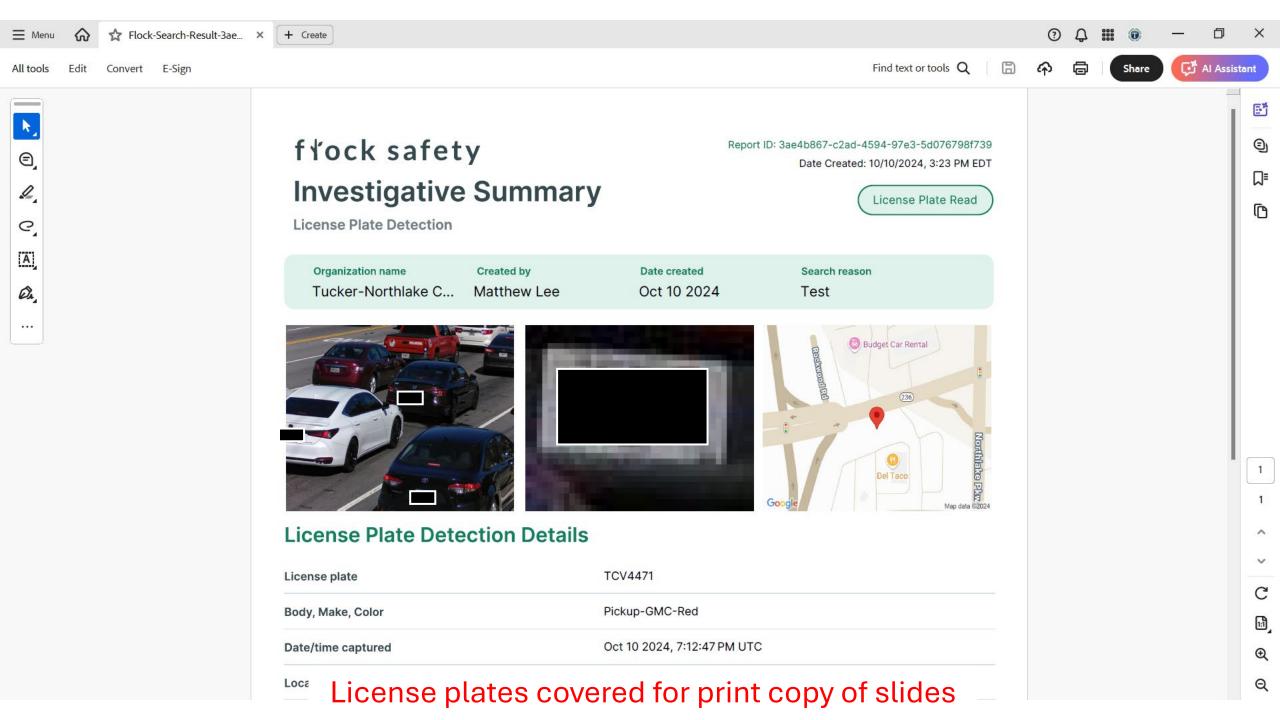
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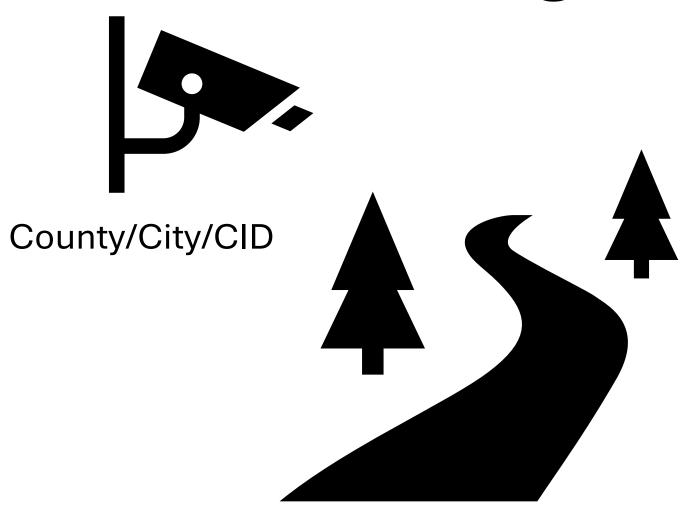


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Filling the Gap





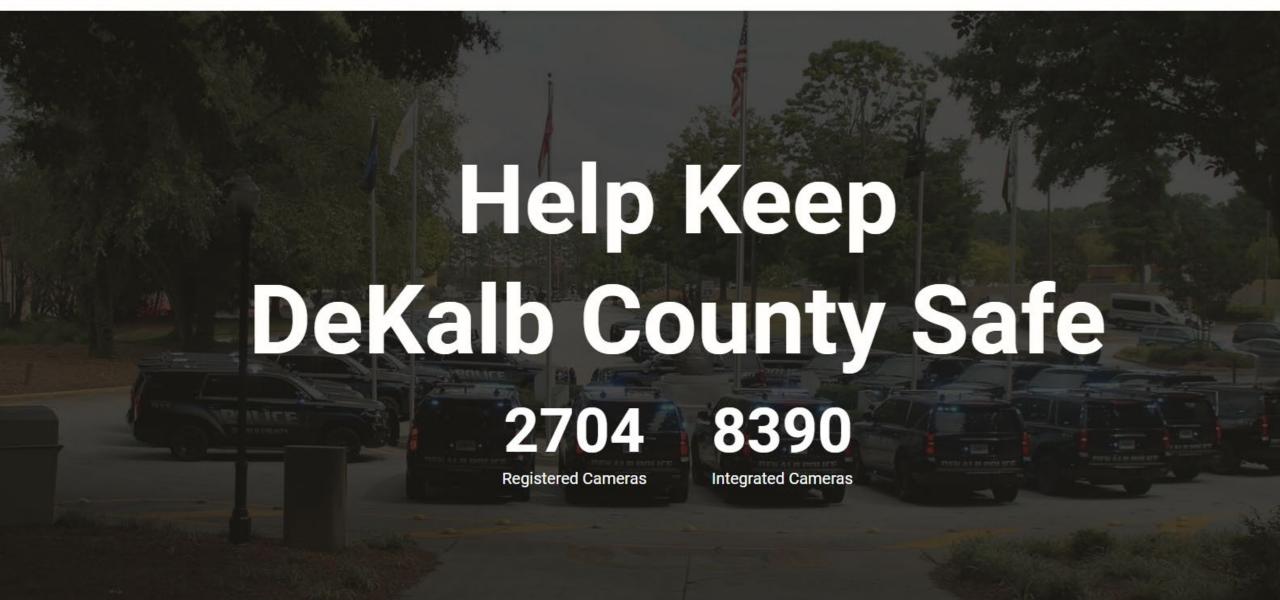
None of this matters if you don't get them on camera on your property.

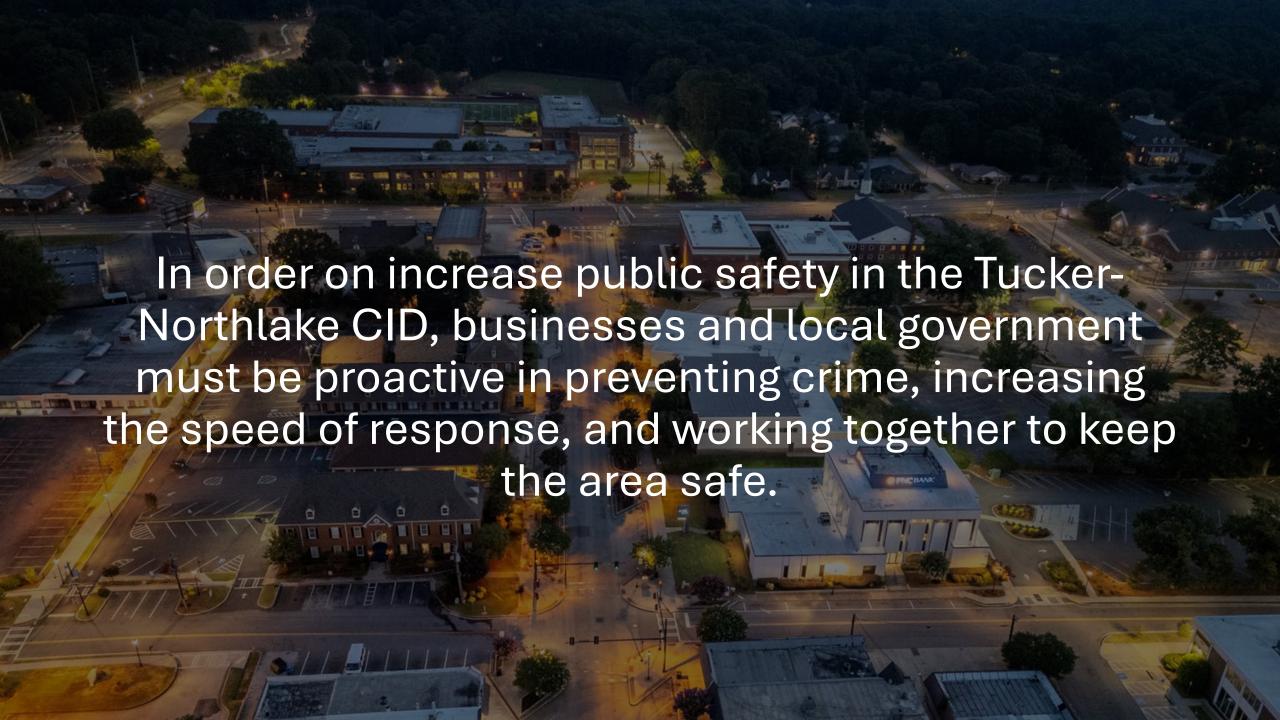
Make the data accessible to the police quickly.











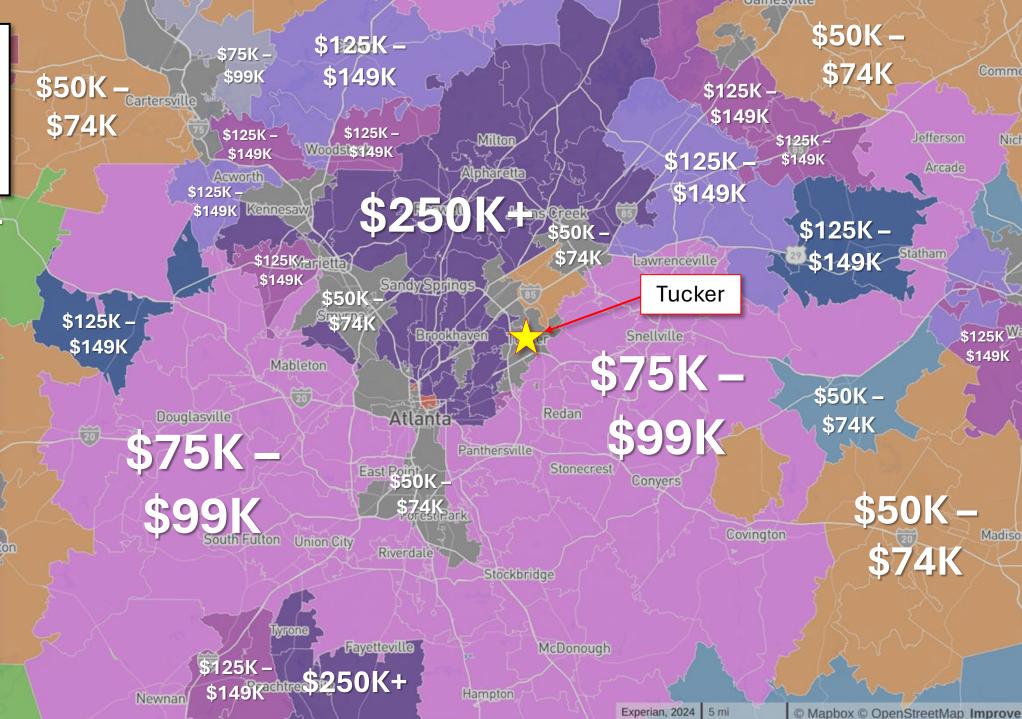


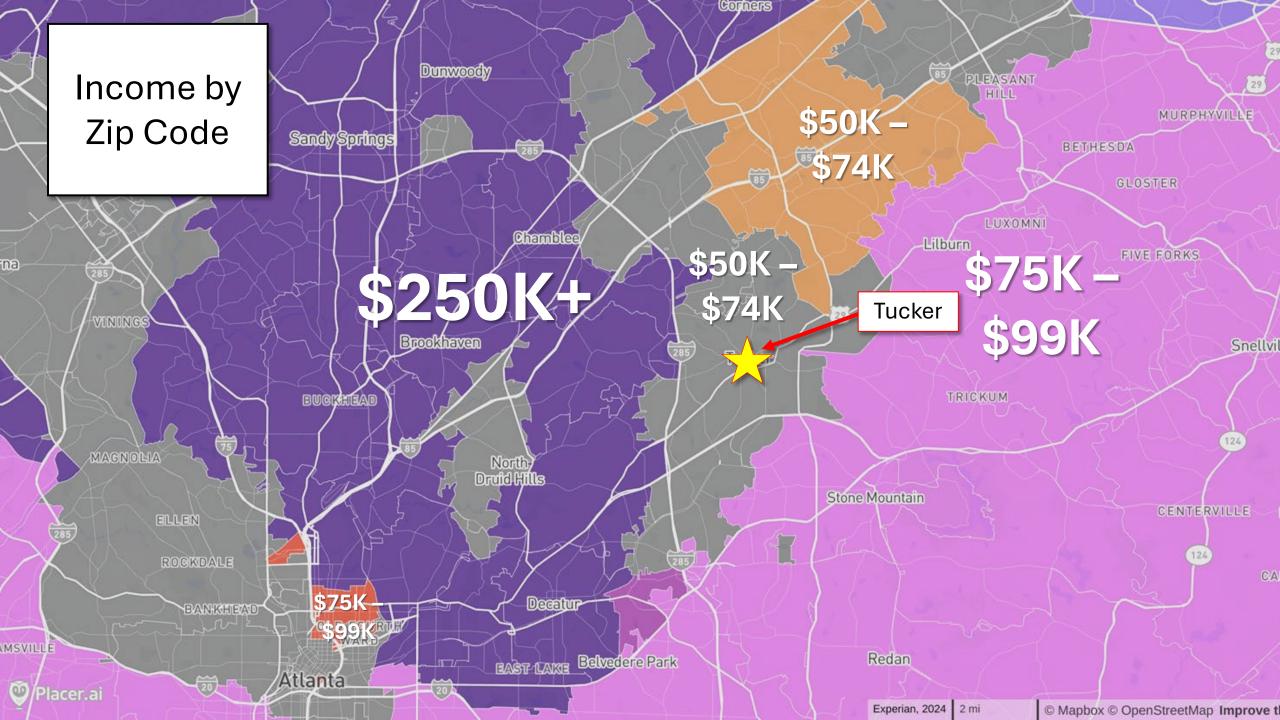
Income by Zip Code

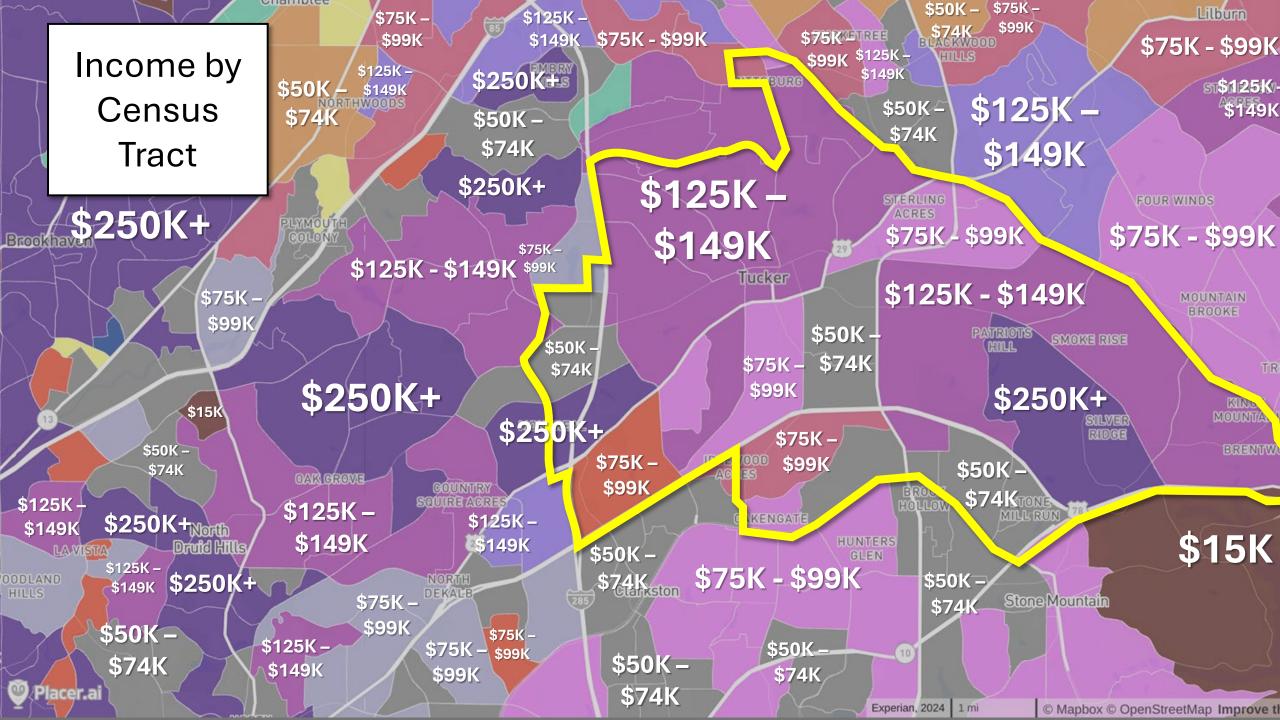
\$50K **-** \$74K

Predominant Mosaic Segment (Groups) Zip Code K - Significant A - Power Elite B - Flourishing L - Blue Sky C - Booming with M - Families in Motion D - Suburban N - Pastoral Pride E - Thriving O - Single and Boomers Starters F - Promising P - Cultural Connections G - Young City Q - Golden Year Guardians R - Aspirational H - Bourgeois Melting Pot Fusion S - Thrifty Habits I - Family Union - Autumn Years

Placer.ai







Tucker Northlake CID - Visitor Psychographics

Visitor diversity goes beyond race and age



Flourishing Families (4.7% US Pop)

\$137,500 HHI Affluent Athletic Saving for college Family-oriented activities High credit card use Tech forward Overindex on social media Overindex on text

Booming with Confidence (10.9% US Pop)

\$137,500 HHI Highly educated Affluent Upscale housing

Savvy investors

Tech apprentices

Environmental philanthropists

Overindex on websites

■ Booming w/ Confidence Overindex on social media ■ Flourishing Families

■ Suburban Style

■ Power Elite

Other

Singles & Starters

■ Golden Year Guardians

■ Bourgeois Melting Pot



Suburban Style (7.3% US Pop) \$87,500 HHI

Comfortable lifestyle Suburban living Politically diverse Family-centric activities Parents

Financially invested Overindex on television

Overindex on social media

18% 26% 5% 21% 12% 4%10%

Singles & Starters (6.5% US Pop)

\$62,500 HHI Renters Single adults Politically disengaged Foodies Digitally savvy Overindex on radio Overindex on messaging



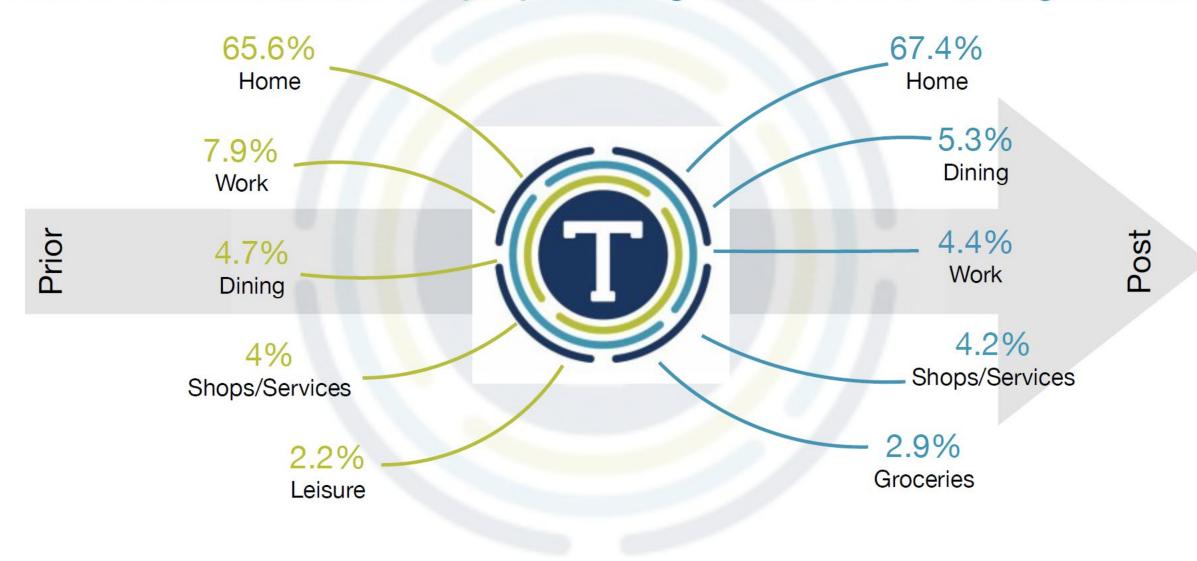
Power Elite (9.5% US Pop) \$250k+ HHI Wealthy Highly educated Politically conservative Well-invested Charitable giving Active and fit Overindex on websites Overindex on messaging and social media





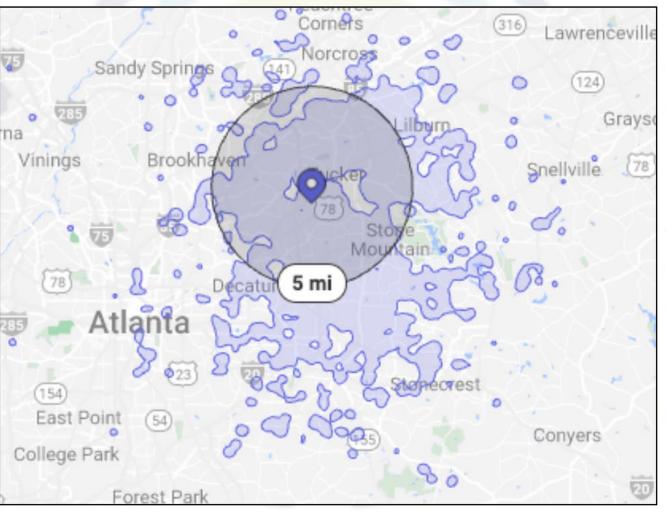
Tucker Northlake CID - Travel Patterns

Tucker CID is a destination with people coming from home and heading back home



Tucker Northlake CID - Visit Footprint

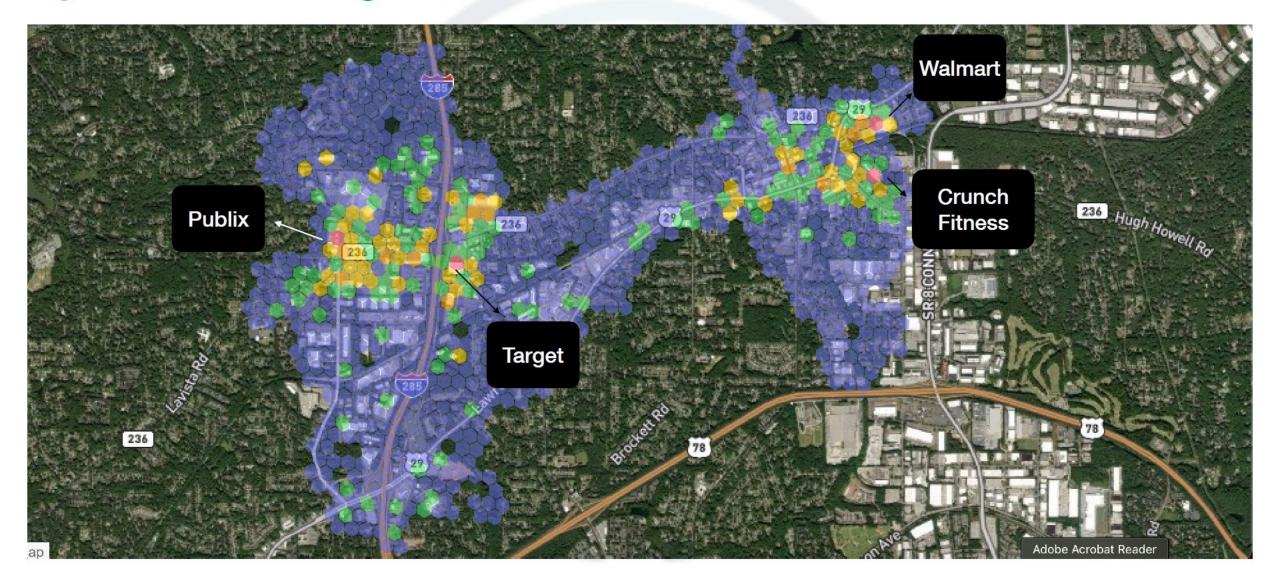
Visitation to Tucker CID is from the South and East



70% of visits come from the area in purple, but you will notice about half of those visits come from outside of a five-mile radius, most notably to the south.

Tucker Northlake CID - Top Spots

Key retailers are driving the most visits to Tucker CID



Tucker Northlake CID - Retail

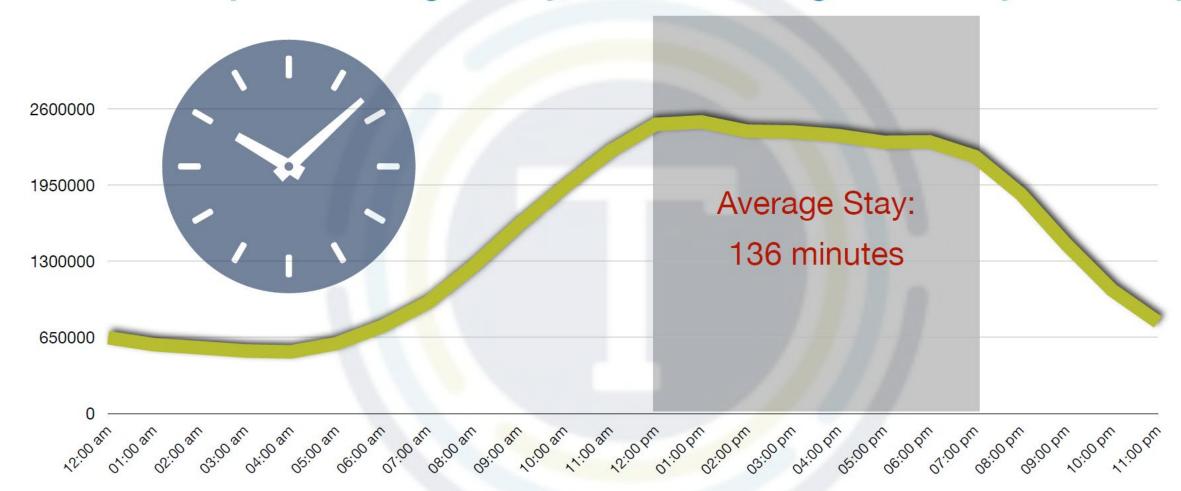
Walmart and Target drive the majority of retail visits to the CID





Tucker Northlake CID - Visitation Times

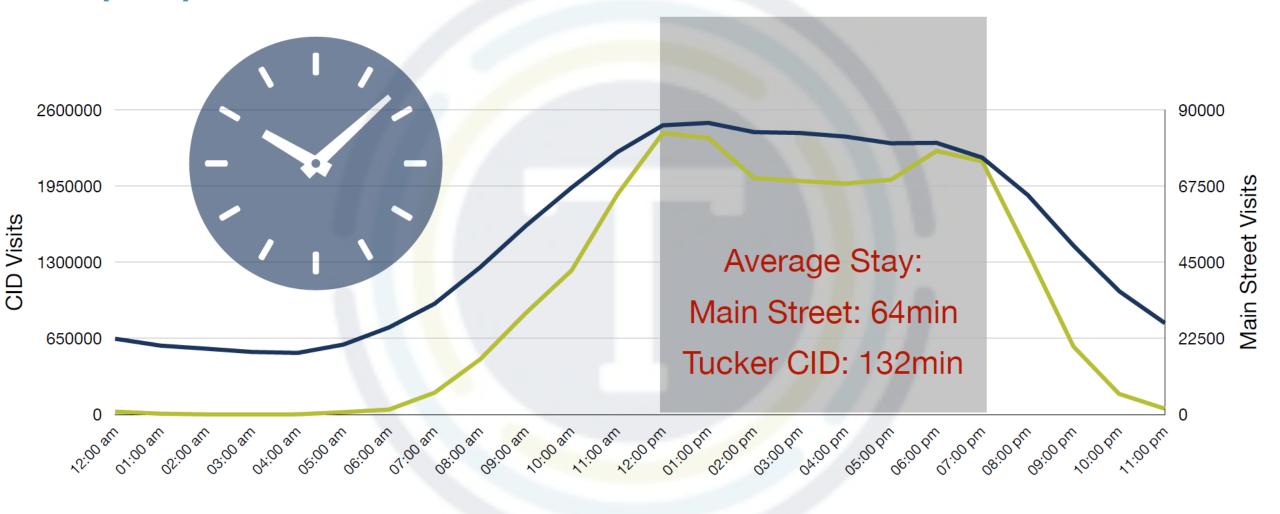
Visitation is expected during the day, but there is a significant drop off after 7p

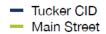




Tucker Northlake CID - Visitation Times

The 7p drop-off on Main Street is even more severe than the CID









Handy ACE

180.5K Visits

4.5% visitors coming directly from Home Depot

Average visit time 22 minutes

34% have a household income of over 100K

41% Bachelors Degree or higher. State average is 33%

Ranked 13th highest visits out of 157 Handy ACE locations in Georgia

Ranked 6th highest visits in Metro Area

36% are visiting other business in the area after leaving

Local 7

- 43.5% of visitors are coming from home
 - **3.7%** Banks (PNC 1.7%, Bank of America 1.4%)
 - 2.6% Cofer Brothers
 - 1.3% Furbusters
 - 0.8% Wine & Whimsey
 - **0.7**% Target

15% are visiting other business in the CID after leaving





Macy's

Closing 55 stores by the end of 2024. 150 total by 2027

Northlake down by 17% in visits from 2022

Ranked 357th in visits out of 409 stores nationwide, 12%

287K visits per year

28.6% are coming from home

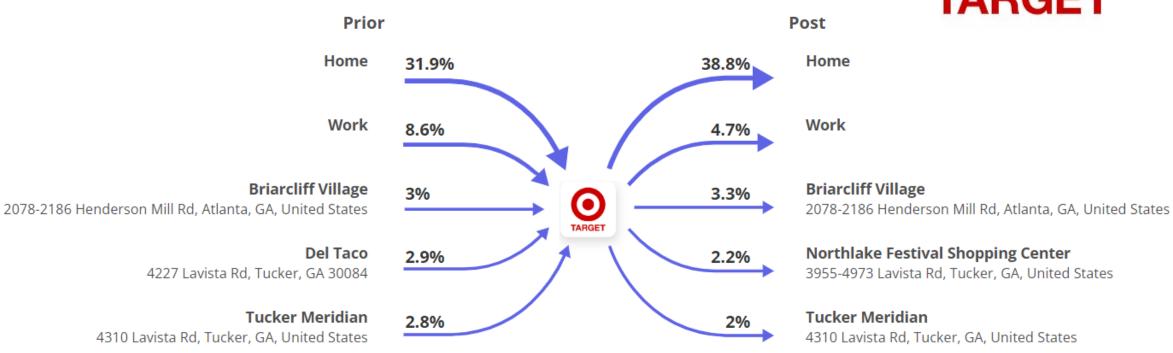
Where are they going after?

11.8% Briarcliff Village

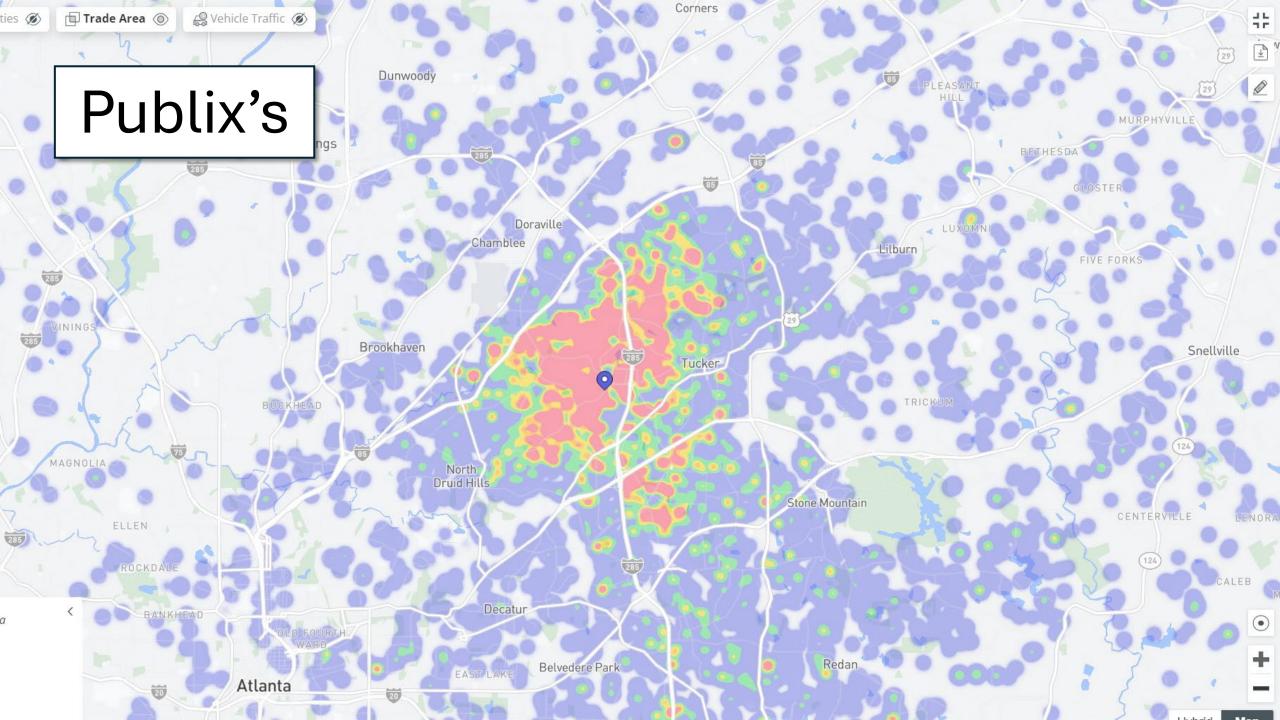
2.6% Northlake Festival

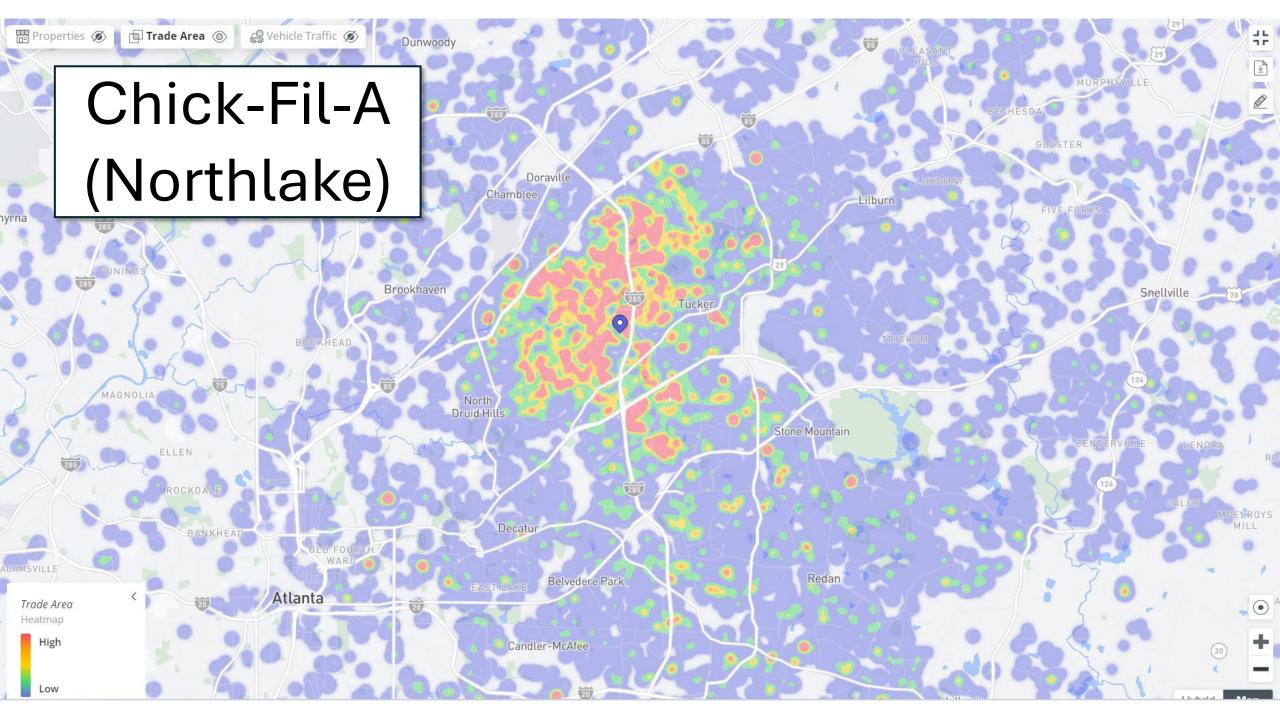
2.7% Target











Out of 57 Starbuck's in a 15-mile radius which one has the most visits?

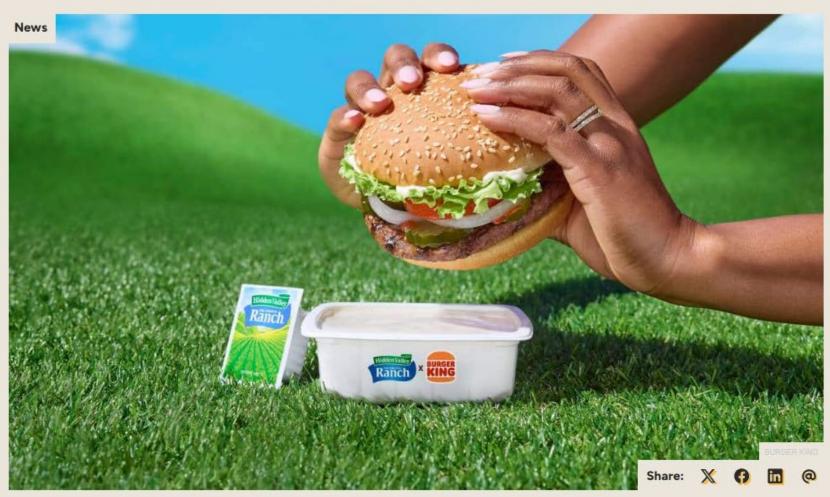
- A. Lavista Road Northlake
- B. Burns Corner Downtown Tucker
- C. Ashford Dunwoody Road

Which Tucker business is in the bottom 3% in the franchise nationwide?

- A. Wendy's
- B. Burger King
- C. Northlake Chick-Fil-A

Burger King and Hidden Valley Ranch Introduce Dip Cup for Burgers





Starting October 16, the Big Dip cup will be available at select Burger King locations in New York City, Los Angeles, Chicago, Miami, Dallas, Houston and San Francisco.

The next big thing has arrived at Burger King, and it's fit for a ranch loving king, queen ... or a Whopper sandwich! After launching Hidden Valley Ranch in Burger King restaurants



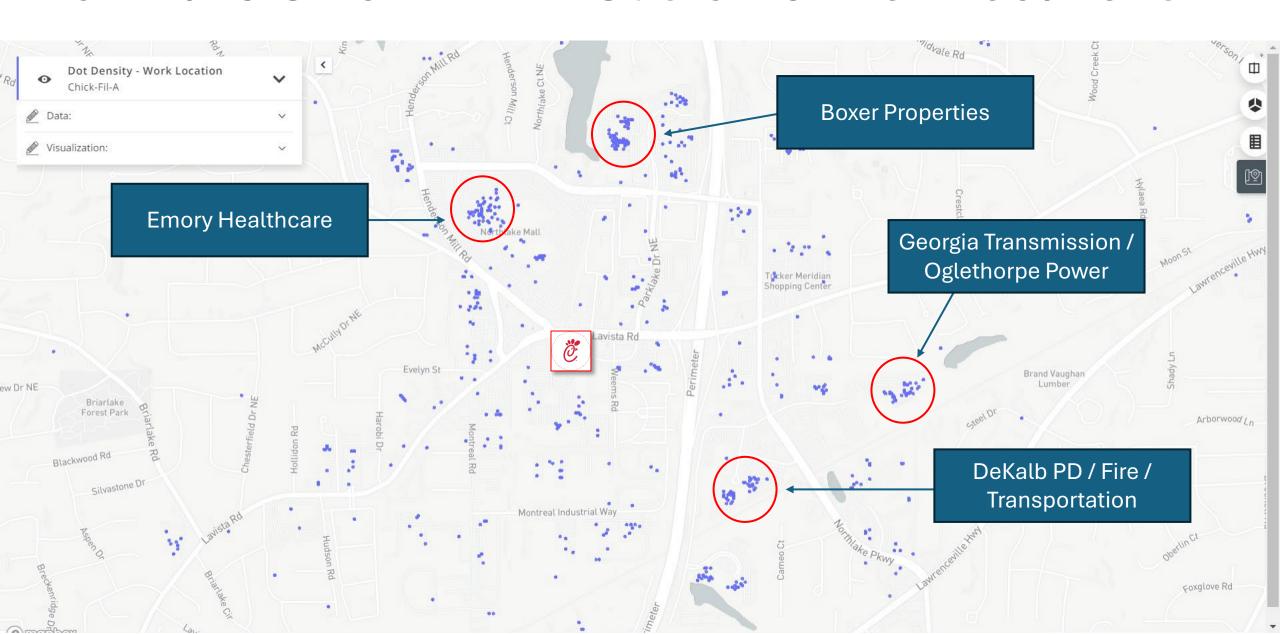
Tucker Northlake CID - QSR

Chick-fil-A (Lavista) dominates visitor traffic almost 3:1 with the exception of McDonald's





Northlake Chick-Fil-A – Customer work locations



Chick-Fil-A (Northlake)

909K Visits annually

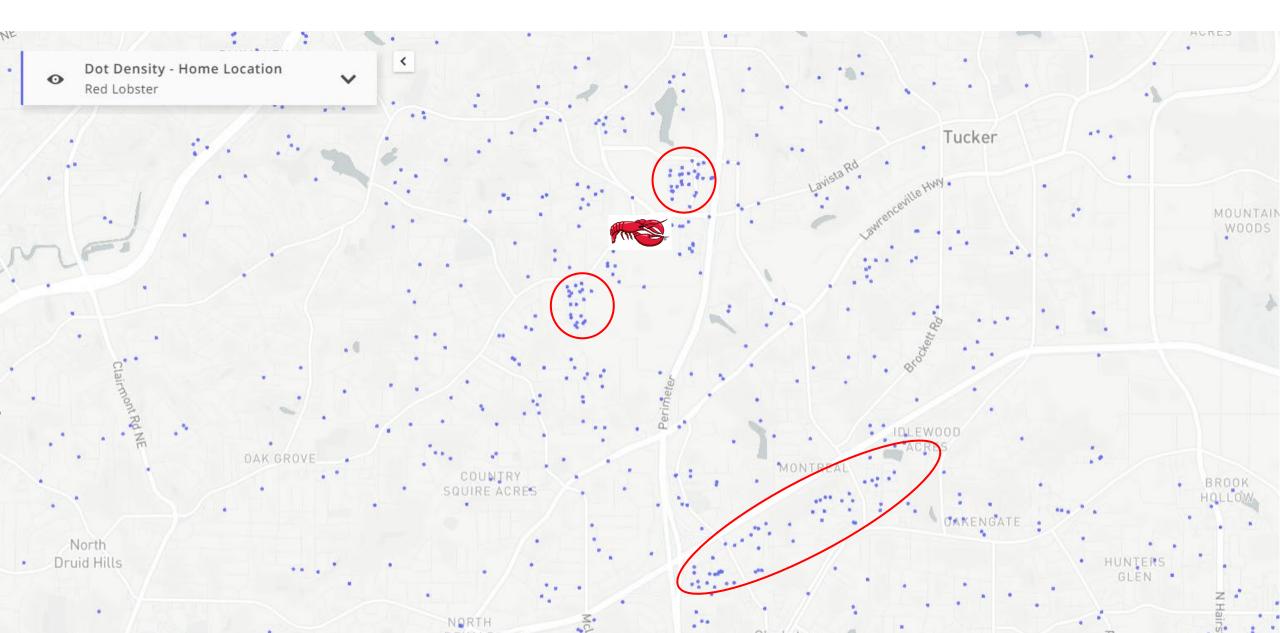
428K have visited at least 12 times in a year

105K visited 52 times a year

Which Tucker business is in the top 95% in the franchise nationwide?

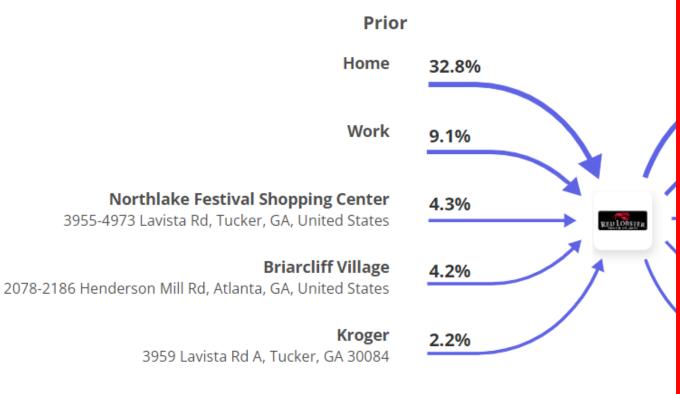
- A. Waffle House Lavista Road
- B. Piccadilly
- C. Red Lobster

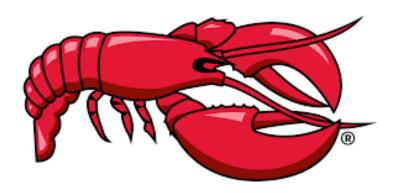
Red Lobster – Residential visitors



Visitor Journey

Red Lobster







Which gas station has the most visits in the CID?

- A. Quick Trip Lawrenceville Hwy
- B. RaceTrac Lawrenceville Hwy
- C. BP Lavista Road & Weems Road

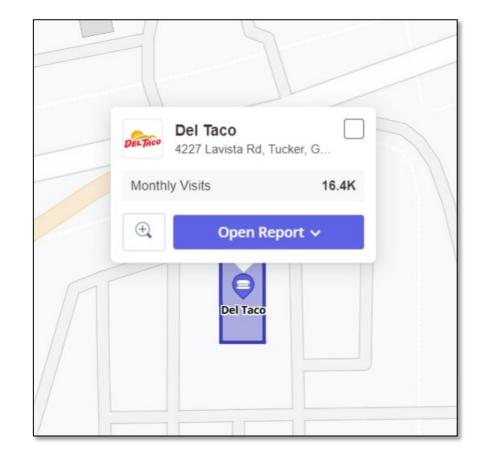
Tucker Northlake CID - Gas Stations

While just a street apart, QT (L'ville Hwy) has 31% more visitors than RaceTrac



Del Taco – Lavista Road #1 in Georgia

Rank	Name	Visits
1	Del Taco / Lavista Rd, Tucker, GA	233.7K
2	Del Taco / Hamilton Rd, Columbus, GA	229.5K
3	Del Taco / N. Glenwood Ave, Dalton, GA	172.8K
4	Del Taco / Scenic Hwy N, Snellville, GA	167.5K
5	Del Taco / Watson Blvd, Centerville, GA	155.8K
6	Del Taco / Cobb Pkwy SE, Smyrna, GA	141.7K
7	Del Taco / Highway 5, Douglasville, GA	140.9K
8	Del Taco / Duluth Hwy, Lawrenceville, GA	134.4K
9	Del Taco / East, Smyrna, GA	121.8K
10	Del Taco / Shorter Ave NW, Rome, GA	107.9K



Visitor Journey

The Corner Cup Coffee

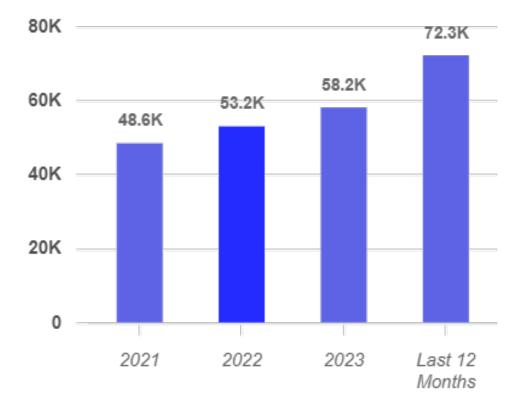


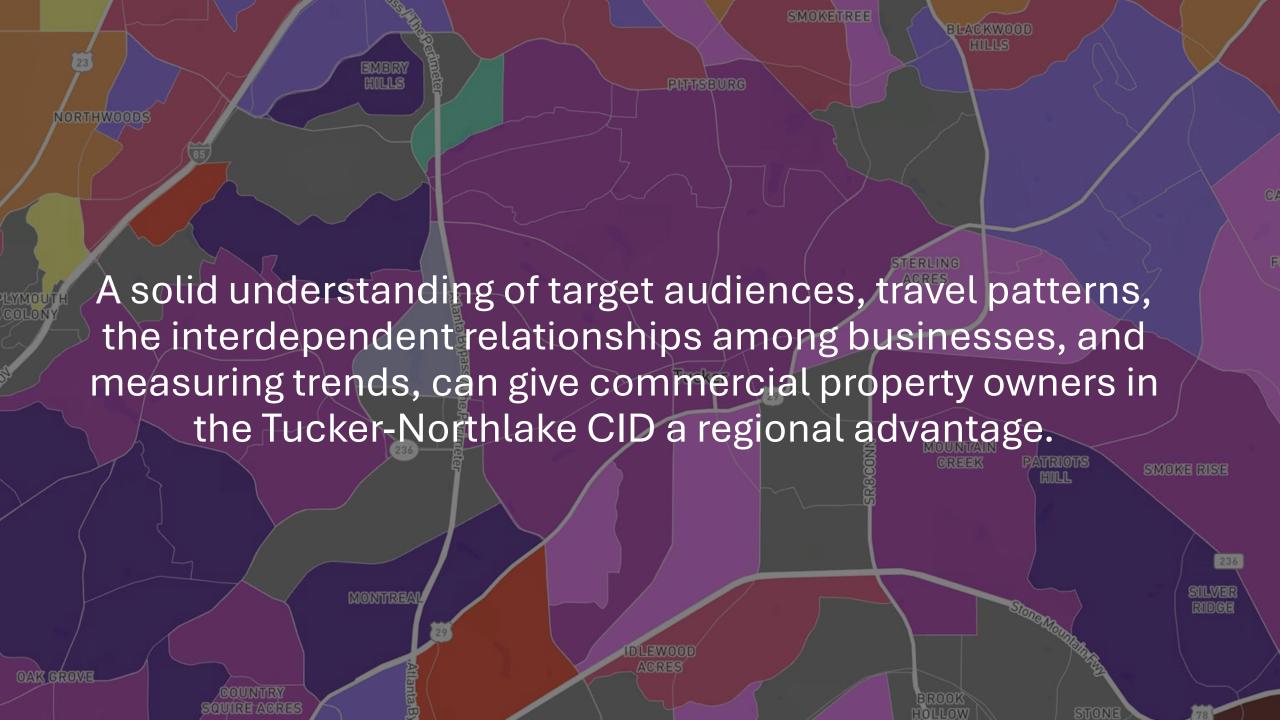
53% Coming from home

- **1.4%** Infinite Realities
- **1.4%** Centre at Hugh Howell

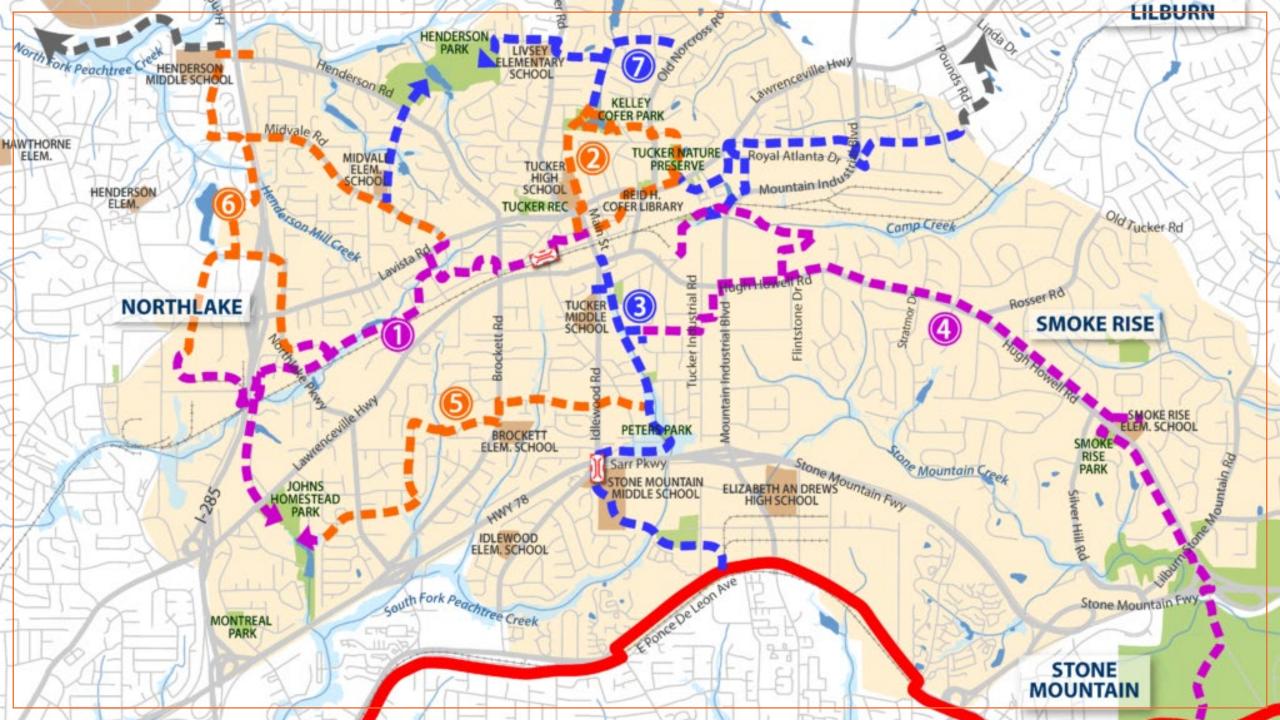
1% Planet Fitness – Norcross

\$94K Median Income **\$117K** Average Income













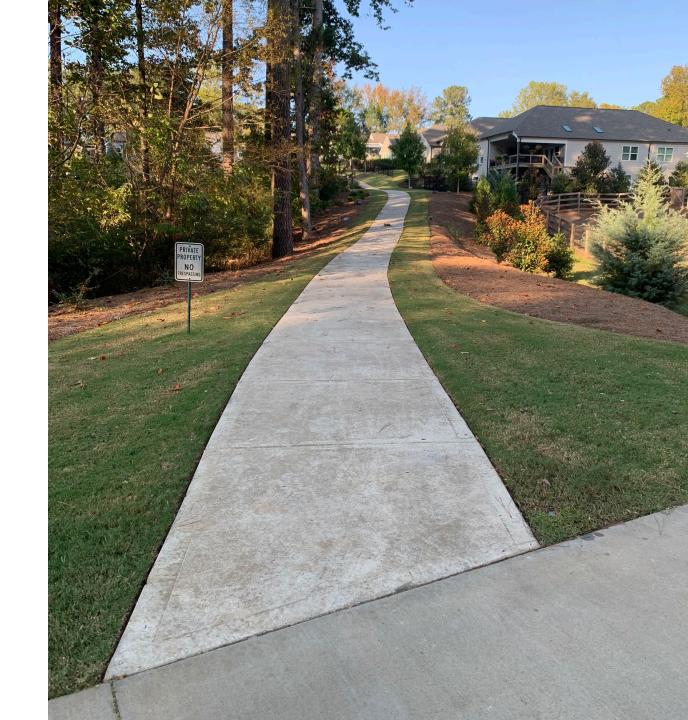






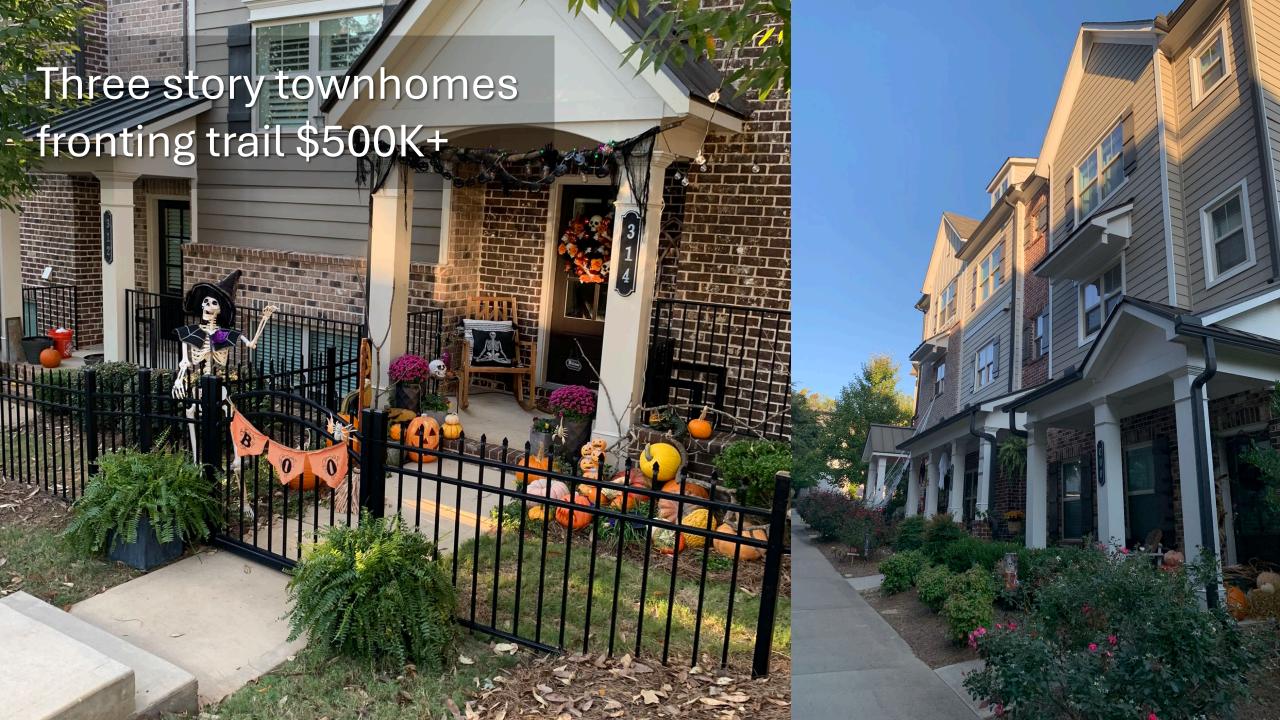
Trail spur on private property leading to single family homes.

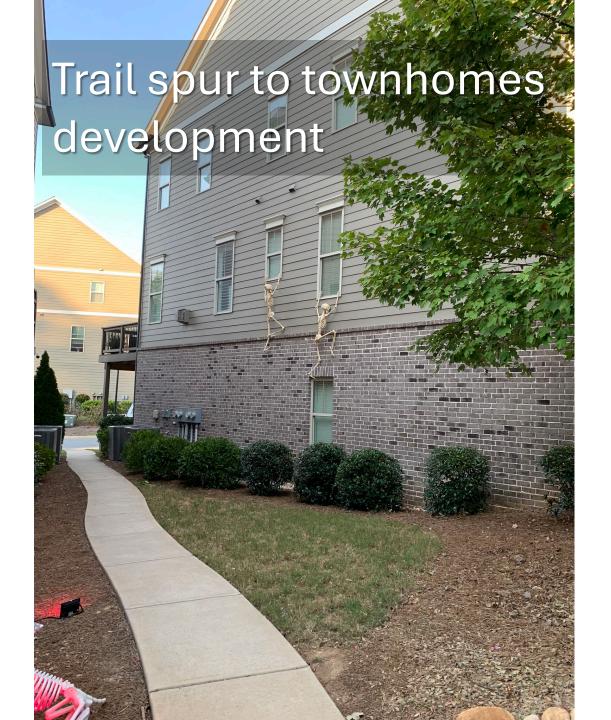
They have the authority to remove trespassers.













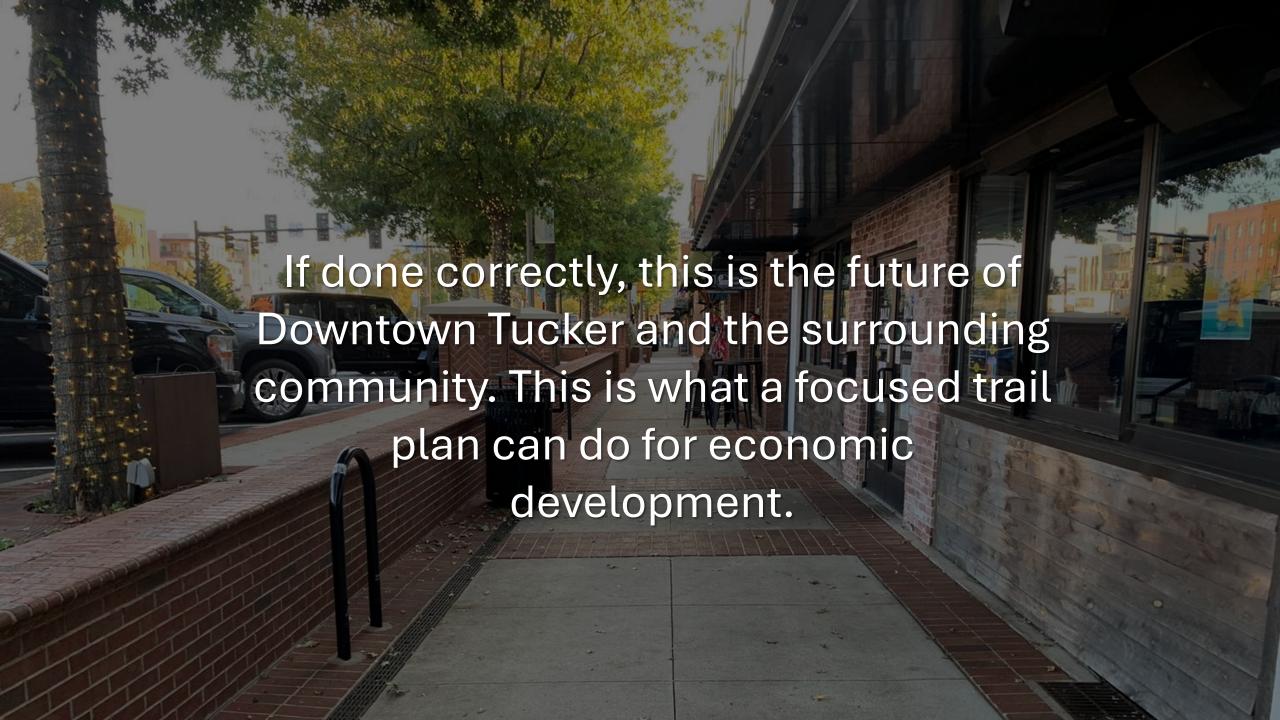














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